

801  
SOUTH ST

# AFFORDABLE HOMES FOR LOCAL WORKING PEOPLE

Building A  
635 UNITS

OCCUPANCY IN JUNE 2015

## Developer's Housing Supply Effort from 1996 to 2017

7 2,245 100% NO

NEW BUILDINGS

CONDOMINIUM UNITS

OCCUPANCY BY HAWAII RESIDENTS

GOVERNMENT FINANCING

AVERAGE HOUSEHOLD SIZE OF 2.5 = 5,600 MIDDLE INCOME RESIDENTS

Building B  
410 UNITS

OCCUPANCY IN JANUARY 2017

## 801 South St – Buyer Profile

2%



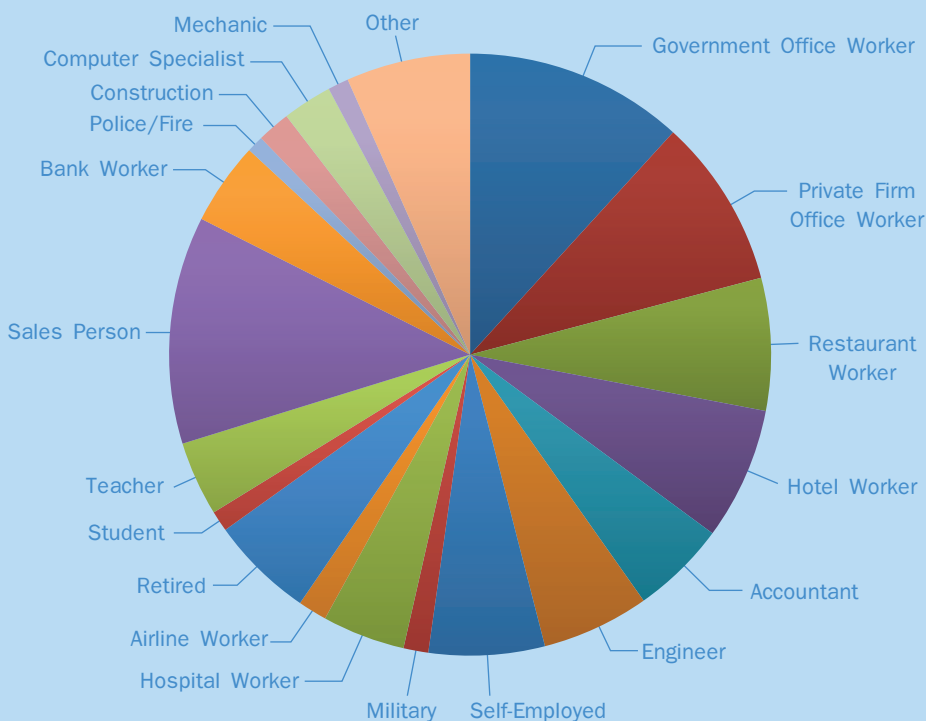
RETURNING HAWAII BUYERS

98%



HAWAII BUYERS

## 801 South St – Buyers



## All LOCAL Development Team

100%

0%

NON-HAWAII

HAWAII

ALL OF THE DESIGN, CONSTRUCTION AND SALES ARE DONE BY LOCAL PEOPLE